

PRICE PAGE

Offeror shall indicate the manufacturer(s) and model number(s) of the products being proposed. Additionally, Offeror shall indicate the Unit Price and the Percent Discount off of the Suggested Retail Price (SRP) for each item. If different discounts are available for different models, list all models, with their corresponding discount.

For Groups 12 - 14: Please provide a detailed description of service offering in your proposal.

Group 1: Displays

ITEM NO.	PRODUCT CATEGORIES	PROPOSED MANUFACTURER	PROPOSED MODEL #	PERCENT		
				UNIT PRICE	DISCOUNT OFF SRP	EXTENDED PRICING
		Barco			15%	0
		Christie Digital Systems			20%	0
		Chief			30%	
		Digital Projection			15%	0
		Infocus			20%	0
		LG			13%	0
		Mustang			22%	0
		NanoLumens			10%	0
		NEC			20%	0
		Optoma			27%	0
		Panasonic			18%	0
		Peerless			15%	0
		Samsung			18%	0
		Sunbrite			10%	0
		Sony			10%	0
		Strong			20%	0
		Sharp			31%	0

Group 2: LED Walls

[illegible]

Group 3: Control Panels

ITEM		PROPOSED			PERCENT		
NO.	PRODUCT CATEGORIES	MANUFACTURER	MODEL #	UNIT PRICE	DISCOUNT OFF	EXTENDED PRICING	
		Crestron			41%	0	
		QSC			27%	0	
		Kramer			30%	0	
		AMX			25%	0	
		Auroa Multimedia			16%	0	
		Extron Electronics			29%	0	
						0	
						0	
						0	
						0	
						0	

Group 4: Microphones

ITEM NO.	PRODUCT CATEGORIES	PROPOSED		PERCENT		
		MANUFACTURER	PROPOSED MODEL #	UNIT PRICE	DISCOUNT OFF SRP	EXTENDED PRICING
		AKG			18%	0
		Audio Technica			22%	0
		Audix			20%	0
		Sennheiser			17%	0
		Shure			29%	0
		Clear One			23%	0
		Listen Technologies			20%	0
		Yamaha			18%	0
						0
						0

Group 5: Speakers						
ITEM NO.	PRODUCT CATEGORIES	PROPOSED		PROPOSED MODEL #	PERCENT	
		MANUFACTURER	UNIT PRICE		DISCOUNT OFF SRP	EXTENDED PRICING
		Atlas Sound			20%	0
		Bose			35%	0
		Bogen Audio			25%	
		BSS Audio			20%	
		Cambridge Sound Management			15%	
		Community			25%	0
		Crestron			41%	0
		Crown Audio			27%	
		EAW			15%	
		Electro Voice			30%	
		Harman			25%	
		LEA			28%	
		Vicoustic			10%	
		James Loud Speakers			20%	

		JBL					36%		0
		Leon Speakers					20%		0
		Snap AV-Episode					34%		
		Speakekrcraft					30%		
		Sonance					15%		0
		Tannoy					22%		0
		TOA					25%		0
		Ashley Audio					25%		0
		Allen & Heath					15%		0

Group 6: Projectors									
ITEM NO.	PRODUCT CATEGORIES	PROPOSED MANUFACTURER	PROPOSED MODEL #	UNIT PRICE	DISCOUNT OFF SRP	PERCENT	EXTENDED PRICING		
		Barco				15%			0
		Christie Digital Systems				20%			0
		Digital Projection				15%			0
		Infocus				20%			0
		NEC				20%			0
		Optoma				27%			0
		Panasonic				18%			0
		Da-Lite				23%			0
		Draper				29%			0
		Stewart Film Screens				20%			0
									0

Group 7: Presentation Connection Points									
ITEM NO.	PRODUCT CATEGORIES	PROPOSED MANUFACTURER	PROPOSED MODEL #	UNIT PRICE	DISCOUNT OFF SRP	PERCENT	EXTENDED PRICING		
		Crestron				41%			0
		Biamp				30%			0
		FSR Inc.				21%			

		QSC					27%		0
		Shure - Stem					29%		0
		Kramer					30%		0
		Hanwha Techwin					25%		0
		Lumens					26%		0
		Luxul					25%		0
		Atlona					25%		0
		Audinate					10%		0
		Liberty AV Solutions					35%		0
		Mux Lab					10%		0
		TV One Broadcast					15%		0
		Vaddio					18%		0
		Plantronics					20%		0
		Autonomics					10%		0
		Axis					15%		0
		Brightsign					15%		0
		Cisco					15%		0

Group 8: Wireless Presentation Devices									
ITEM NO.	PRODUCT CATEGORIES	PROPOSED		PROPOSED		PERCENT		EXTENDED PRICING	
		MANUFACTURER	MODEL #	UNIT PRICE	DISCOUNT OFF	SRP			
		Crestron				41%			0
		Kramer				30%			0
		Atlona				25%			0
		Data Video				10%			0
		DBX				20%			0
		Gefen				18%			0
		Lifesize				28%			0
		Logitech				6%			0
		Screenbeam				5%			0
		ZeeVee				20%			0

Group 9: Video Conferencing Kits

[illegible]

Group 10: Power and Cabling

ITEM		PROPOSED		PROPOSED		PERCENT	
NO.	PRODUCT CATEGORIES	MANUFACTURER	MODEL #	UNIT PRICE	DISCOUNT OFF	SRP	EXTENDED PRICING
		C2G				20%	0
		COVID				25%	0
		D-link				15%	0
		Furman				25%	0
		Legrand				25%	0
		Liberty Cable AV				35%	0
		SurgeX				15%	0
		TrippLite				20%	0
		Windy City Wire				28%	0
		WireMold				25%	0

Group 11: Room Reservation Panels

ITEM NO.	PRODUCT CATEGORIES	PROPOSED MANUFACTURER		PROPOSED MODEL #	UNIT PRICE	PERCENT DISCOUNT OFF		EXTENDED PRICING
						SRP		
		Crestron				41%		0
		QSC				27%		0
								0
								0
								0
								0
								0
								0
								0
								0
								0
								0

Group 12: Phone Integration		
PROPOSED SERVICE OFFERING		PRICE
N/A Done through IT dept.		
<i>(add additional lines as necessary)</i>		

Group 13: Calendar / Reservation System Integration		
PROPOSED SERVICE OFFERING		PRICE
Included with support from client IT		
<i>(add additional lines as necessary)</i>		

Group 14: Services (Design, Install, Training, etc.)		
PROPOSED SERVICE OFFERING		PRICE
Installation	90	
Design	90	
Commisioning	90	
Programming	90	
Project Management	90	
Training	90	

Small Conference Room						
Letter	Description	Vendor Proposed Brand	Vendor Proposed Item	Quantity	Unit Price	Total
1A	Display - (1) 4K Display	NEC	E658	1	\$ 1,431.20	\$ 1,431.20
1A	Display Mount	Chief	LTM1U	1	\$ 268.80	\$ 268.80
1B	Video Conferencing Kit	Crestron	UC-MX50-U	1	\$ 3,245.00	\$ 3,245.00
2A	Microphones	Crestron	Built-In within UC-MX50-U	1	\$ -	\$ -
2B	Speakers	Crestron	Built-In within UC-MX50-U	1	\$ -	\$ -
C	Control Panel	Crestron	Built-In within UC-MX50-U	1	\$ -	\$ -
D	HDMI Presentation Locations	Crestron	Built-In within UC-MX50-U	1	\$ -	\$ -
E	Room Reservation Panel	Crestron	TSS-770-W-S	1	\$ 843.70	\$ 843.70
NA	Power and Cabling Kit	Artisan Systems	Power and Cabling Kit	1	\$ 50.00	\$ 50.00
NA	Labor	Artisan Systems	Labor	1	\$ 1,890.00	\$ 2,350.00
NA	Shipping & Handling	Artisan Systems	Shipping & Handling	1	\$ 200.00	\$ 200.00
NA	Miscellaneous	Artisan Systems	Miscellaneous	1	\$ 175.00	\$ 175.00
Small Conference Room Total						\$ 8,563.70

Medium Conference Room						
Letter	Description	Vendor Proposed Brand	Vendor Proposed Item	Quantity	Unit Price	Total
1A	Display - (1) 4K Display	NEC	E758	1	\$ 2,173.60	\$ 2,173.60
1A	Display Mount	Chief	LTM1U	1	\$ 268.80	\$ 268.80
1B	Video Conferencing Kit	Crestron	UC-MX70-U	1	\$ 3,460.94	\$ 3,460.94
2A	Microphones	Crestron	Built-In within UC-MX70-U	2	\$ -	\$ -
2A	Microphones	Crestron	CCS-UCA-MIC	1	\$ 227.74	\$ 227.74
2B	Speakers	Crestron	Built-In within UC-MX70-U	1	\$ -	\$ -
C	Control Panel	Crestron	Built-In within UC-MX70-U	1	\$ -	\$ -
D	HDMI Presentation Locations	Crestron	Built-In within UC-MX70-U	1	\$ -	\$ -
E	Room Reservation Panel	Crestron	TSS-770-W-S	1	\$ 843.70	\$ 843.70
F	AV Credenza	NA	NA	0	\$ -	\$ -
NA	Power and Cabling Kit	Artisan Systems	Power and Cabling Kit	1	\$ 75.00	\$ 75.00
NA	Labor	Artisan Systems	Labor	1	\$ 3,105.00	\$ 3,565.00
NA	Shipping & Handling	Artisan Systems	Shipping & Handling	1	\$ 250.00	\$ 250.00
NA	Miscellaneous	Artisan Systems	Miscellaneous	1	\$ 200.00	\$ 200.00
Medium Conference Room Total						\$ 11,064.78

Large Conference Room						
Letter	Description	Vendor Proposed Brand	Vendor Proposed Item	Quantity	Unit Price	Total
A	Display - (2) 4K Displays Or LED Wall	NEC	E868	1	\$ 2,972.00	\$ 2,972.00
A	Display Mount	Chief	LTM1U	1	\$ 268.80	\$ 268.80
A	Pull-Out Accessory	Chief	FCAV1U	1	\$ 315.70	\$ 315.70
B	Video Conferencing Kit	Shure	P300-IMX	1	\$ 1,838.90	\$ 1,838.90
C	Control Panel	Crestron	MPC3-102-B	1	\$ 814.20	\$ 814.20
D	HDMI Presentation Locations	Atlona	AT-OME-EX-WP-KIT	1	\$ 1,275.75	\$ 1,275.75
E	Room Reservation Panel	Crestron	TSS-770-W-S	1	\$ 843.70	\$ 843.70
F	Speakers	Crestron	SAROS IC8T-W-T-EACH	4	\$ 194.70	\$ 778.80
G	Ceiling Microphones	Shure	MXA920W-S	1	\$ 3,359.72	\$ 3,359.72
NA	Camera	Huddly	Huddly L1 Kit	1	\$ 2,365.50	\$ 2,365.50
NA	Amplifier	Crestron	AMP-X300	1	\$ 519.20	\$ 519.20
NA	Network Switch	D-Link	DGS-1210-10MP	1	\$ 284.71	\$ 284.71
NA	Power and Cabling Kit	Artisan Systems	Power and Cabling Kit	1	\$ 750.00	\$ 750.00
NA	Labor	Artisan Systems	Labor	1	\$ 6,156.00	\$ 6,906.00
NA	Shipping & Handling	Artisan Systems	Shipping & Handling	1	\$ 500.00	\$ 500.00
NA	Miscellaneous	Artisan Systems	Miscellaneous	1	\$ 400.00	\$ 400.00
Large Conference Room Total						\$ 24,192.98