Information Technology Products Solutions and Services

Executive Summary

Lead Agency: City of Tucson, AZ

RFP#: 240025

RFP Issued: August 17th, 2023

Prepoposal Date: August 28th, 2023

Response Due Date: September 28th, 2023

Number of Responses: 14

Awarded to: SHI International Corp

Procurement Agent: Tracy Garcia

Project Description:

The City of Tucson issued RFP #240025 on August 17th, 2023, to establish a comprehensive national cooperative contract for Information Technology Products Solutions and Services.

The solicitation included cooperative purchasing language in the Introduction and Special Terms and Conditions Sections:

> **National Contract** This solicitation is a cooperative contract with Axia Coop LLC. The City of Tucson, as the Lead Procurement Agency, as defined in Attachment A, has partnered with Axia Coop LLC ("Axia Cooperative") to make the resultant contract (also known as the "Master Agreement" in materials distributed by Axia Cooperative) from this solicitation available to other public agencies nationally, including state and local governmental entities, public and private primary, secondary and higher education entities, non-profit entities, and agencies for the public benefit ("Public Agencies"), through Axia Cooperative's cooperative purchasing program. The City of Tucson is acting as the contracting agency for any other Public Agency that elects to utilize the resulting Master Agreement. Use of the Master Agreement by any Public Agency is preceded by their registration with Axia Cooperative as a Participating Public Agency in Axia Cooperative's cooperative purchasing program.
>
> **G.1. Cooperative Purchasing:** Contractor will, when requested, provide goods and services at the same prices and under the same terms and conditions as set forth in this Contract to any public or nonprofit agency that is registered with Axia Cooperative or has a Cooperative Purchasing Agreement with the City or participates in the Strategic Alliance for Volume Expenditures (SAVE) cooperative. Each participating agency that orders goods or services under this Contract as provided above is solely responsible for paying Contractor for those goods and services. The City is not responsible for any disputes arising out of transactions made by others.

Notice of the solicitation was publicly posted on the City of Tucson's website and emailed to all registered vendors who have indicated that email is their preferred delivery method. The solicitation was also advertised in the following:

- City of Tucson, AZ website
- Axia Cooperative website
- USA Today, nationwide
- Arizona Business Gazette, AZ
- Daily Journal of Commerce, OR
- Deseret News, UT
- Seattle Daily Journal of Commerce, WA
- Albany Times Union, NY
- New Jersey Herald, NJ
- The State, (Columbia) SC

On September 28th, 2023, proposals were received from the following offerors:

- All Copy Products Inc
- Axelliant LLC
- Aztek Computers
- CLC 2US LLC, dba Custom Logo Cases
- Global Market Innovators
- GovConnection,Inc
- HyeTech
- Hypertec USA Inc.
- Sentinel Technologies
- SHI International Corp
- TD SYNNEX Corporation
- Transource IT
- Universal Diversified Technology
- Zones LLC

The proposals were evaluated by an evaluation committee. Using the evaluation criteria established in the RFP, the committee elected to enter negotiations with **SHI International Corp** and proceed to contract award upon successful completion of negotiations.

The City of Tucson, Axia Cooperative and **SHI International Corp** successfully negotiated a contract, and the City of Tucson executed the agreement with a contract effective date of January 17th, 2024.

The contract includes:

A full range of Information Technology Products, Solutions, and Services to meet varying requirements of governmental agencies including but not limited to:

a. Computer hardware, including desktops, laptops, tablets, and related devices.
b. Networking, server, and data storage equipment, including servers, server appliances, racks and cabinets, data storage or data protection devices, and switching technology.
c. Peripherals, accessories, components, and options, including printers, scanners, monitors, AV equipment, unified communication hardware, mobility hardware, cabling, modems, routers, switches, power management, and supplies.
d. Software related to the purchase of the equipment described in subparts a – c above.
e. Tech support or assessment services related to the purchase of the equipment or software described in subparts a – d above.

Term:

The term of the Contract shall commence upon award and shall remain in effect for a period of three (3) years, unless terminated, canceled, or extended as otherwise provided. The City of Tucson shall have the right, at its sole option, to renew the Contract for two (2) additional one-year periods or portions thereof.

Pricing and Discount: Reference SHI pricing response: https://www.axiacoop.org

Axia Cooperative Landing Pages: https://www.axiacoop.org