



## Electrical & Data Communications Products, Solutions & Services

### Executive Summary

**Lead Agency:** City of Mesa, AZ

**RFP#:** 2026086

**RFP Posting Date:** February 4<sup>th</sup>, 2026

**Preproposal Date:** February 17<sup>th</sup>, 2026

**Response Due Date:** April 22<sup>nd</sup>, 2026

**Number of Responses:** 7

**Awarded to:** Consolidated Electrical Distributors

**Procurement Agent:** Ted Stallings

#### **Project Description:**

The City of Mesa, acting as lead agency for Axia Cooperative, issued RFP # 2026086 on February 4<sup>th</sup>, 2026, to seek proposals from qualified firms and establish a comprehensive national cooperative contract for Electrical & Data Communications Products, Solutions & Services.

The solicitation included cooperative purchasing language in the Scope of Work & Mesa Standard Terms and Conditions:

#### Scope of Work 2.6 Cooperative Purchasing & Axia Cooperative

Axia Coop LLC ("Axia Cooperative" or "Axia") is a national public sector cooperative purchasing organization. Axia works with respected leaders from the public procurement community to offer a growing portfolio of master agreements that leverage national volume to deliver savings, efficiency, and innovation for non-federal public sector agencies. Each agreement is publicly solicited by a lead agency utilizing the strictest of procurement standards. The resulting awards address the dynamic needs of today's evolving market while providing both value and cutting-edge solutions. For more information about the contracting process, please visit [axiacoop.org/contracting-process](http://axiacoop.org/contracting-process).

The City of Mesa has entered into an agreement with Axia Cooperative to facilitate the Request For Proposals (RFP) and act as the primary contracting authority for the term of the resulting contract(s). Resulting contract(s) is/are made available to other public agencies nationally for "piggybacking" through the Axia Cooperative purchasing program and authorized by various joint powers authority statutes, rules and regulations within each state and local jurisdiction.

#### Mesa Standard Terms and Conditions 39 Cooperative Use of Contract

Contractor will also, when requested, provide goods and services at the prices and under the same terms and conditions as set forth in this Contract to any public or nonprofit agency that, at the time of request, participates in the Axia Cooperative purchasing program.

Notice of the solicitation was publicly posted on the City of Mesa's website and emailed to all registered vendors who have indicated that email is their preferred delivery method. The solicitation was also advertised in the following:

- Axia Cooperative website & social media
- USA Today, nationwide
- Arizona Business Gazette, AZ
- Albany Times Union
- New Jersey Herald
- Desert Sun, Palm Springs, CA
- Daily Journal of Commerce, OR
- Deseret News, UT
- Seattle Daily Journal of Commerce, WA

Proposals were received from the following:

- City Electric Supply Company
- Consolidated Electrical Distributors (dba Arizona Electric Supply)
- Elliot Electric Supply
- Graybar Electric Company
- Lighting Unlimited
- Resideo, LLC (dba ADI)
- SmartWAVE Technologies

The proposals were evaluated by an evaluation committee. Using the evaluation criteria established in the RFP, the committee elected to enter negotiations with **Consolidated Electrical Distributors (dba Arizona Electric Supply)** and proceed to contract award upon successful completion of negotiations.

The City of Tucson, Axia Cooperative and **Consolidated Electrical Distributors** successfully negotiated a contract, which was executed with a contract effective date of September 15<sup>th</sup>, 2026.

The contract includes the full scope of **Consolidated Electrical Distributors'** catalog, including (but not necessarily limited to):

- Fuses
- Load Centers/Sub Panels
- Distribution Panels
- Fused Disconnects
- Switches, Receptacles & Boxes
- Circuit Breakers
- Electrical Wire
- Conduit
- Ballast
- Lamps
- Electrical Controls
- Conduit Fittings
- Parking Lot and Garage Light Fixtures
- Lighting Fixtures
- Variable Frequency Drives
- Switchgear
- Wireless Routers & Access Points
- Modems
- Cables
- Displays
- Furniture & Racks
- Power
- Video Conferencing
- Projectors
- Video Production
- LED Tape Lighting and controls
- Smoke Detectors
- Timers and Controls
- Grounding Equipment
- Air Cooled Chillers
- Power Controls, Distribution & Drives
- Custom Switchboards
- Strut & associated components
- Utility Infrastructure solutions
- Pedestrian Safety Solutions
- Wireless Communications

- Cable Management
- Cable Connectors
- Network Cable
- Uninterruptible Power Supplies (UPS) / Power Management Systems
- Copper Cabling Infrastructure
- Fiber Optic Cabling Infrastructure
- Racks, Enclosures & Mounting
- Tools
- Wall Plates & Mounts
- Test Equipment
- Alarms, Communicators & Equipment
- Control Panels / Keypads
- Motion Sensors
- Shock & Sound Sensors
- Cameras
- Environmental Sensors
- Sirens & Strobes
- Life Safety Devices
- Audio
- Wireless Communications
- Hand Dryers
- Tools
- Utility Infrastructure solutions
- Job Conex Storage Containers
- Safety equipment
- Heaters
- Batteries
- Fused Pullouts
- EV Charging
- Solar Lighting Fixtures
- Absence of Voltage Detectors
- Ladders
- Elevator Controls
- MV Gear
- Services (Electrical, Engineering, Installation, Audits, Troubleshooting, Wireless Network Design & Consulting, Lighting Control Commissioning)
- Other Related Product Categories

**Term:**

The term of the Contract shall commence upon award and shall remain in effect for a period of five (5) years, unless terminated, canceled, or extended as otherwise provided.

**Consolidated Electrical Distributors** pricing is located at <https://www.axiacoop.org/contracts/>.

**Locations:** Consolidated Electrical Distributors (CED) is comprised of 800 locations across the United States. Many locations operated with a DBA (e.g., Arizona Electric Supply in Arizona). All locations operate under the CED umbrella and are authorized to utilize this agreement.