Aftermarket Automotive and Heavy-Duty Vehicle Parts

Executive Summary

Lead Agency: City of Tucson, AZ

RFP#: 226051

RFP Issued: July 27,2022,

Preproposal Date: August 11th, 2022,

Response Due Date: September 14, 2022,

Number of Responses: 3

Awarded to: Factory Motor Parts

Procurement Agent: Joseph Palacino

Project Description:

The City of Tucson issued RFP #226051 on August 11, 2022, to establish a comprehensive national cooperative contract for Aftermarket Automotive and Heavy-Duty Vehicle Parts. The City currently operates several vehicle and equipment maintenance facilities. These include facilities operated by Fleet Services, Fire Fleet Management, Parks and Recreation and the Water Department. In addition to fixed site repair facilities, various City departments utilize mobile repair trucks. Vehicles maintained range from sedans, pickup trucks, service body trucks, dump trucks, water trucks, refuse collection trucks, ambulances, and fire apparatus to off-road equipment such as grounds keeping equipment, loaders, backhoes, and motor graders.

The solicitation included cooperative purchasing language in the Introduction and Special Terms and Conditions Sections:

> **G.1. Cooperative Purchasing:** Contractor will, when requested, provide goods and services at the same prices and under the same terms and conditions as set forth in this Contract to any public or nonprofit agency that is registered with Axia Cooperative or has a Cooperative Purchasing Agreement with the City or participates in the Strategic Alliance for Volume Expenditures (SAVE) cooperative. Each participating agency that orders goods or services under this Contract as provided above is solely responsible for paying Contractor for those goods and services. The City is not responsible for any disputes arising out of transactions made by others.

Notice of the solicitation was publicly posted on the City of Tucson's website and emailed to all registered vendors who have indicated that email is their preferred delivery method. The solicitation was also advertised in the following:

- City of Tucson, AZ website
- Axia Cooperative website
- USA Today, nationwide
- Arizona Business Gazette, AZ
- Daily Journal of Commerce, OR
- Deseret News, UT
- Seattle Daily Journal of Commerce, WA
- The Herald-News, IL

On September 13th, 2022, proposals were received from the following offerors:

- Genuine Parts (Napa) – Merles Automotive
- Elliott Auto Supply – Factory Motor Parts
- Los Angeles Truck Centers – DBA Freightliner of Arizona, Velocity Truck Centers

The proposals were evaluated by an evaluation committee. Using the evaluation criteria established in the RFP, the committee elected to enter negotiations with **Factory Motor Parts** and proceed to contract award upon successful completion of negotiations.

The City of Tucson, Axia Cooperative and **Factory Motor Parts** successfully negotiated a contract, and the City of Tucson executed the agreement with a contract effective date of February 9th, 2023.

The contract includes:

> Parts covered under the contract include light and medium duty on-highway vehicles, as well as heavy duty on-highway vehicle and off-road vehicle applications. Factory Motor Parts complete product line is included covering a wide range of applications. Batteries are included in the Scope of the solicitation and resulting contract to allow for the purchase of batteries under the contract by those cooperative partners.

Term:

> The term of the Contract shall commence upon award and shall remain in effect for a period of three (3) years, unless terminated, canceled, or extended as otherwise provided. The City of Tucson shall have the right, at its sole option, to renew the Contract for two (2) additional one-year periods or portions thereof.

Pricing and Discount: Reference Factory Motor Parts pricing response: https://www.axiacoop.org

Axia Cooperative Landing Pages: https://www.axiacoop.org