



Public Safety Dispatch & Communications Solutions and Services

Executive Summary

Lead Agency: City of Tucson, AZ

RFP#: 240225

RFP Posting Date: October 15th, 2024

Preproposal Date: October 24th, 2024

Response Due Date: December 6th, 2024

Number of Responses: 8

Awarded to: Motorola Solutions, Inc.

Procurement Agent: Casey Adams

Project Description:

The City of Tucson, acting as lead agency for Axia Cooperative, issued RFP # 240225 on October 24th, 2024, to seek proposals from qualified firms and establish a comprehensive national cooperative contract for Computer Aided Dispatch Solutions & Related Services.

The solicitation included cooperative purchasing language in the Scope of Work:

C.24. Axia Cooperative

The City of Tucson has entered into an agreement with Axia Cooperative to facilitate the Request For Proposals (RFP) and act as the primary contracting authority for the term of the resulting contract(s). Resulting contract(s) is/are made available to other public agencies nationally for "piggybacking" through the Axia Cooperative purchasing program and authorized by various joint powers authority statutes, rules and regulations within each state and local jurisdiction.

Notice of the solicitation was publicly posted on the City of Tucson's website and emailed to all registered vendors who have indicated that email is their preferred delivery method. The solicitation was also advertised in the following:

- Axia Cooperative website & social media
- USA Today, nationwide
- Arizona Business Gazette, AZ
- Albany Times Union
- New Jersey Herald
- Desert Sun, Palm Springs, CA
- Daily Journal of Commerce, OR
- Deseret News, UT
- Seattle Daily Journal of Commerce, WA

Proposals were received from the following:

- CentralSquare Technologies
- Intergraph Corporation (Hexagon)
- EMERES USA Inc
- SmartCOP, Inc.
- Motorola Solutions, Inc.
- Versaterm Public Safety Inc.
- 22nd Century Technologies, Inc.
- ProPhoenix Corporation

The proposals were evaluated by an evaluation committee. Using the evaluation criteria established in the RFP, the committee elected to enter negotiations with **Motorola Solutions, Inc.** and proceed to contract award upon successful completion of negotiations.

The City of Tucson, Axia Cooperative and **Motorola Solutions, Inc.** successfully negotiated a contract, which was executed with a contract effective date of June 15th, 2026.

The contract includes:

- Computer Aided Dispatch (CAD) Solutions
- Radios, Infrastructure, Batteries & Accessories
- Transport Hardware
- Body-Worn Cameras
- Engineering, Installation, Data Migration, Training, Project Management Services
- Drone Software & Hardware
- Additional Related Hardware & Software
- Fire Station Alerting Software & Hardware
- Dispatch Consoles
- 9-1-1 Solutions
- Records Management System (RMS) Solutions
- Evidence Solutions
- System & Reporting Solutions
- AI Agents
- Cybersecurity Solutions
- Mobile Solutions

Term:

The term of the Contract shall commence upon award and shall remain in effect for a period of ten (10) years, unless terminated, canceled, or extended as otherwise provided. The City of Tucson shall have the right, at its sole option, to renew the Contract for one (1) additional five-year period or portions thereof.

Motorola pricing is located at <https://www.axiacoop.org/contracts/>.