Multi-Function Devices and Related Products and Services

Executive Summary

Lead Agency: Clark County School District

RFP#: 26019KLP

RFP Posting Date: September 26th, 2025

Number of Responses: 8

Response Due Date: November 6th, 2025

Procurement Agents: Karen Purdy

Awarded to: Pacific Office Automation, Inc. (POA)

Project Description:

Clark County School District, acting as lead agency for Axia Cooperative, issued RFP # 26019KLP on September 26th, 2025, to seek proposals from qualified firms and establish a comprehensive national cooperative contract for Multi-Function Devices and Related Products and Services.

The solicitation included cooperative purchasing language in the Overview of Project:

> Part 1: Overview of Project
>
> Axia Coop LLC ("Axia Cooperative" or "Axia") is a national public sector cooperative purchasing organization. Axia works with respected leaders from the public procurement community to offer a growing portfolio of master agreements that leverage national volume to deliver savings, efficiency, and innovation for non-federal public sector agencies. Each agreement is publicly solicited by a lead agency utilizing the strictest of procurement standards. The resulting awards address the dynamic needs of today's evolving market while providing both value and cutting-edge solutions. For more information about the contracting process, please visit axiacoop.org/contracting-process.
>
> The District has entered into an agreement with Axia Cooperative to facilitate the Request for Proposals (RFP) and act as the primary contracting authority for the term of the resulting contract(s). Resulting contract(s) is/are made available to other public agencies nationally for "piggybacking" through the Axia Cooperative purchasing program and authorized by various joint powers authority statutes, rules and regulations within each state and local jurisdiction.

Notice of the solicitation was publicly posted on the Clark County School District's website and emailed to all registered vendors who have indicated that email is their preferred delivery method. The solicitation was also advertised in the following:

- Axia Cooperative website & social media
- USA Today, nationwide
- Arizona Business Gazette, AZ
- Albany Times Union
- New Jersey Herald
- Las Vegas Review-Journal
- Desert Sun, Palm Springs, CA
- Daily Journal of Commerce, OR
- Deseret News, UT
- Seattle Daily Journal of Commerce, WA

Proposals were received from the following:

- Advanced Imaging Solutions, Inc. (AIS)
- Toshiba America Business Solutions, Inc.
- Ricoh USA Inc
- UBEO Business Services
- Pacific Office Automation, Inc. (POA)
- Dex Imaging LLC
- Sharp Electronics Corporation
- Canon U.S.A., Inc.

The proposals were evaluated by an evaluation committee. Using the evaluation criteria established in the RFP, the committee elected to enter negotiations with **Pacific Office Automation, Inc. (POA)** and proceed to contract award upon successful completion of negotiations.

Clark County School District, Axia Cooperative and **Pacific Office Automation, Inc. (POA)** successfully negotiated a contract, which was executed with a contract effective date of March 10th, 2026.

Term:

> The term of the Contract shall commence upon award and shall remain in effect for a period of one (1) year, unless terminated, canceled, or extended as otherwise provided. Clark County School District shall have the right, at its sole option, to renew the Contract for six (6) additional one-year periods or portions thereof.

Pacific Office Automation, Inc. (POA) pricing is located at https://www.axiacoop.org/contracts/

Axia Cooperative Landing Pages: https://www.axiacoop.org