Industrial Plumbing Supplies

Executive Summary

Lead Agency: City of Mesa, AZ

RFP#: 2025165

RFP Posting Date: March 12th, 2025

Preproposal Date: April 1st, 2025

Response Due Date: May 8th, 2025

Number of Responses: 4

Awarded to: MSC Industrial Supply Co.

Procurement Agent: Ted Stallings

Project Description:

The City of Mesa, acting as lead agency for Axia Cooperative, issued RFP # 2025165 on March 12th, 2025, to seek proposals from qualified firms and establish a comprehensive national cooperative contract for Industrial Plumbing Supplies.

The solicitation included cooperative purchasing language in the Scope of Work section:

> Scope of Work
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> 6. COOPERATIVE PARNTER: Axia Coop LLC ("Axia Cooperative" or "Axia") is a national public sector cooperative purchasing organization. Axia works with respected leaders from the public procurement community to offer a growing portfolio of master agreements that leverage national volume to deliver savings, efficiency, and innovation for non-federal public sector agencies. Each agreement is publicly solicited by a lead agency utilizing the strictest of procurement standards. The resulting awards address the dynamic needs of today's evolving market while providing both value and cutting-edge solutions. For more information about the contracting process, please visit axiacoop.org/contracting-process.
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> The City of Mesa has entered into an agreement with Axia Cooperative to facilitate the Request for Proposals (RFP) and act as the primary contracting authority for the term of the resulting contract(s). Resulting contract(s) is/are made available to other public agencies nationally for "piggybacking" through the Axia Cooperative purchasing program and authorized by various joint powers authority statutes, rules and regulations within each state and local jurisdiction.

Notice of the solicitation was publicly posted on the City of Mesa's website and emailed to all registered vendors who have indicated that email is their preferred delivery method. The solicitation was also advertised in the following:

- Axia Cooperative website & social media
- USA Today, nationwide
- Arizona Business Gazette, AZ
- Albany Times Union
- New Jersey Herald
- Desert Sun, Palm Springs, CA
- Daily Journal of Commerce, OR
- Deseret News, UT
- Seattle Daily Journal of Commerce, WA

Proposals were received from the following:

- Best Plumbing Specialties, Inc.
- Core & Main LP
- Sid Tool Co, Inc., DBA MSC Industrial Supply Co.
- Six Points Hardware

The proposals were evaluated by an evaluation committee. Using the evaluation criteria established in the RFP, the committee elected to enter negotiations with **MSC Industrial Supply Co.** and proceed to contract award upon successful completion of negotiations.

The City of Mesa, Axia Cooperative and **MSC Industrial Supply Co.** successfully negotiated a contract, which was executed with a contract effective date of September 10th, 2025.

Term:

The term of the Contract shall commence upon award and shall remain in effect for a period of five (5) years, unless terminated, canceled, or extended as otherwise provided.

MSC Industrial Supply Co. pricing is located at https://www.axiacoop.org/contracts/

Axia Cooperative Landing Pages: https://www.axiacoop.org