

## PRICE PAGE

**Note: CCA stands for Cold Crank Amperage.**

**ESTIMATED QUANTITIES:** The estimated annual dollar values listed on the Price Page are estimates only and the City reserves the right to increase or decrease amounts as circumstances may require.

| BATTERY<br>GROUP<br>NUMBER | ESTIMATED<br>ANNUAL<br>QUANTITY          | ITEM-MINIMUM<br>REQUIREMENT                                                        | COMPLY? |    | REQUIREMENTS<br>and<br>UNIT PRICE                                                                                                                                                                    | EXTENDED<br>TOTAL PRICE                                                                                               |
|----------------------------|------------------------------------------|------------------------------------------------------------------------------------|---------|----|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------|
|                            |                                          |                                                                                    | YES     | NO |                                                                                                                                                                                                      |                                                                                                                       |
| <b>GROUP<br/>31</b>        | <b>400</b><br><br>AC DELCO<br>31C1000HRA | <b>FLEET SERVICES</b><br>Stud Construction<br><br>1000 (CCA)<br>Minimum            | YES     |    | CCA <u>1000</u><br>Reserve Capacity <u>200</u><br><br>\$ <u>120.01</u> each Battery<br><br>\$ <u>15.00</u> Core Charge                                                                               | <del>\$48,004.00</del> Battery Total<br><br>\$ <u>6,000.00</u> Core Charge Total                                      |
| <b>GROUP<br/>31</b>        | <b>43</b><br><br>ACDELCO<br>31C1000HRT   | <b>FLEET SERVICES</b><br>Post Construction<br><br>1000 (CCA)<br>Minimum            | YES     |    | CCA <u>1000</u><br>Reserve Capacity <u>200</u><br><br>\$ <u>120.01</u> each Battery<br><br>\$ <u>15.00</u> Core Charge                                                                               | <del>\$5,160.43</del> Battery Total<br><br>\$ <u>645.00</u> Core Charge Total                                         |
| <b>GROUP<br/>31</b>        | <b>142</b><br><br>ACDELCO<br>31C1000HRT  | <b>FIRE<br/>MAINTENANCE</b><br>TOP POST<br>CONSTRUCTION<br>730 CCA<br><br>Minimum  | YES     |    | CCA <u>1000</u><br>Reserve Capacity <u>200</u><br><br>\$ <u>120.01</u> each Battery<br>\$ <u>15.00</u> Core Charge<br><br>\$ _____ core charge                                                       | <del>\$17,041.42</del> Battery Total<br><br><del>\$2,130.00</del> Core Charge Total<br><br>\$ _____ Core Charge Total |
|                            | <b>133</b><br>ACDELCO<br>31C1000HRA      | <b>FIRE<br/>MAINTENANCE</b><br>Stud Post<br>Construction<br>730 CCA<br><br>Minimum | YES     |    | CCA <u>1000</u><br>Reserve Capacity <u>200</u><br>Post Construction <u>CONSTRUCTION STUD</u><br>Battery Type <u>AC DELCO</u><br><br>\$ <u>120.01</u> each Battery<br><br>\$ <u>15.00</u> core charge | <del>\$15,961.33</del> Battery Total<br><br>\$ <u>1,995.00</u> Core Charge Total                                      |
| <b>GROUP<br/>65</b>        | <b>900</b><br>ACDELCO<br>65GHR           | <b>FLEET SERVICES</b><br><br>800 CCA<br>Minimum                                    | YES     |    | CCA <u>850</u><br>Reserve Capacity <u>1160</u><br>\$ <u>106.80</u> each Battery<br><br>\$ <u>9.00</u> Core Charge                                                                                    | <del>\$98,256.00</del> Battery Total<br><br>\$ <u>8,100.00</u> Core Charge Total                                      |
| <b>GROUP<br/>65</b>        | <b>61</b><br>ACDELCO<br>65GHR            | <b>FIRE<br/>MAINTENANCE</b><br>800 CCA<br>Minimum                                  | YES     |    | CCA <u>850</u><br>Reserve Capacity <u>1160</u><br>\$ <u>106.80</u> each Battery<br><br>\$ <u>9.00</u> Core Charge                                                                                    | <del>\$6,514.80</del> Battery Total<br><br>\$ <u>549.00</u> Core Charge Total                                         |

|                     |                                |                                                 |     |  |                                                                                                                            |                                                                           |
|---------------------|--------------------------------|-------------------------------------------------|-----|--|----------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------|
| <b>GROUP<br/>75</b> | <b>87</b><br>ACDELCO<br>75VPG  | <b>FLEET SERVICES</b><br><br>600 CCA<br>Minimum | YES |  | <b>CCA</b> <u>700</u><br><b>Reserve Capacity</b> <u>95</u><br>\$ <u>104.23</u> each Battery<br>\$ <u>9.00</u> Core Charge  | \$ <u>9,068.01</u> Battery Total<br>\$ <u>783.00</u> Core Charge Total    |
| <b>GROUP<br/>78</b> | <b>210</b><br>ACDELCO<br>78GHR | <b>FLEET SERVICES</b><br><br>650 CCA<br>Minimum | YES |  | <b>CCA</b> <u>790</u><br><b>Reserve Capacity</b> <u>140</u><br>\$ <u>104.37</u> each Battery<br>\$ <u>9.00</u> Core Charge | \$ <u>21,917.70</u> Battery Total<br>\$ <u>1,890.00</u> Core Charge Total |

## PRICE PAGE (continued)

| GROUP<br>NUMBER      | ESTIMATED<br>ANNUAL<br>QUANTITY | ITEM-MINIMUM<br>REQUIREMENT                                                           | COMPLY? |    | REQUIREMENTS<br>and<br>UNIT PRICE                                                                                                                                                   | EXTENDED<br>TOTAL PRICE                                                                |
|----------------------|---------------------------------|---------------------------------------------------------------------------------------|---------|----|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------|
|                      |                                 |                                                                                       | YES     | NO |                                                                                                                                                                                     |                                                                                        |
| <b>GROUP<br/>4D</b>  | <b>20</b><br>ACDELCO<br>4DGA    | <b>FLEET SERVICES</b><br><br>1000 CCA<br>Minimum                                      | YES     |    | CCA <u>1050</u><br>Reserve Capacity <u>335</u><br><br>\$ <u>168.56</u> each Battery<br><br>\$ <u>25.00</u> Core Charge                                                              | <br><br><br>\$ <u>3,371.20</u> Battery Total<br><br>\$ <u>500.00</u> Core Charge Total |
| <b>GROUP<br/>94R</b> | <b>18</b><br>ACDELCO<br>94RAGM  | <b>FIRE<br/>MAINTENANCE</b><br><br>Top Post<br>Construction<br><br>730 CCA<br>Minimum | YES     |    | CCA <u>850</u><br>Reserve Capacity <u>140</u><br>Post Construction <u>TOP</u><br>Battery Type <u>ACDELCO</u><br><br>\$ <u>179.04</u> each Battery<br><br>\$ <u>9.00</u> core charge | <br><br><br>\$ <u>3,222.72</u> Battery Total<br><br>\$ <u>162.00</u> Core Charge Total |

## PRICE PAGE (*continued*)

| ADDITIONAL REQUIREMENTS- A response must be provided.                                                                                                                                                                                                                                                                                                                                                                                       |                                                                                                                                                                                                                |                                                                                                                                                                                                         |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <p><b>WARRANTY REQUIREMENTS:</b><br/> Warranty should include a free replacement period.<br/> Warranty should include a pro-rated replacement period after the free replacement period has expired.</p> <p style="text-align: center;">Please see attached manufacturer warranty</p>                                                                                                                                                        | <p><b>RESPONSE:</b></p> <p>State the warranty period for each year of a battery.</p> <p>Year 1 <u>FULL</u></p> <p>Year 2 <u>NA</u></p> <p>Year 3 <u>NA</u></p> <p>Year 4 <u>NA</u></p> <p>Year 5 <u>NA</u></p> |                                                                                                                                                                                                         |
| VALUE ADDED ITEMS- A response is desired by the City.                                                                                                                                                                                                                                                                                                                                                                                       |                                                                                                                                                                                                                |                                                                                                                                                                                                         |
| <p>The following items are not required for compliance with the base specifications, but are desired by the City.</p> <p>Indicate availability and pricing for each item in the box under the "RESPONSE" column below. Write "N/A" in the box if an item is not offered or available.</p>                                                                                                                                                   |                                                                                                                                                                                                                |                                                                                                                                                                                                         |
| <p><b>LIMITED WARRANTY</b><br/> Savings for purchasing batteries with a one (1) year warranty in place of standard warranty</p> <p><b>NOTE:</b> This is not for a discounted battery, BUT for a discount in price for the batteries referenced above.</p> <p><i>(Not to be confused with a core charge.)</i></p>                                                                                                                            | <p><b>COMPLY?</b><br/> Yes or No</p> <p style="text-align: center; font-size: 1.2em;">YES</p>                                                                                                                  | <p><b>RESPONSE:</b><br/> List discounted price per battery group.</p> <p>Group 31 <u>1%</u></p> <p>Group 65 <u>1%</u></p> <p>Group 75 <u>1%</u></p> <p>Group 78 <u>1%</u></p> <p>Group 4D <u>1%</u></p> |
| <p><b>BATTERY BUY BACK</b><br/> The price Contractor is willing to re-purchase, good one (1) year old batteries, back from the City.</p> <p><i>(Not to be confused with a core charge.)</i></p> <p style="font-size: 0.8em;">The battery truck service will rotate stock batteries to ensure stock is less than a year old.</p> <p>Please note: Battery truck service will rotate stock to ensure batteries are not a year old in stock</p> | <p><b>COMPLY?</b><br/> Yes or No</p> <p style="text-align: center; font-size: 1.2em;">NO</p>                                                                                                                   | <p><b>RESPONSE:</b><br/> List buy back price per battery group</p> <p>Group 31 <u>NA</u></p> <p>Group 65 <u>NA</u></p> <p>Group 75 <u>NA</u></p> <p>Group 78 <u>NA</u></p> <p>Group 4D <u>NA</u></p>    |

**PRICE LIST: % Discount:** 40 % Off List

**OR** \_\_\_\_\_ % Mark Up on Cost List (circle one)

## PRICE PAGE

**Note: CCA stands for Cold Crank Amperage.**

**ESTIMATED QUANTITIES:** The estimated annual dollar values listed on the Price Page are estimates only and the City reserves the right to increase or decrease amounts as circumstances may require.

| BATTERY<br>GROUP<br>NUMBER | ESTIMATED<br>ANNUAL<br>QUANTITY | ITEM-MINIMUM<br>REQUIREMENT                                                        | COMPLY? |    | REQUIREMENTS<br>and<br>UNIT PRICE                                                                                                                                                         | EXTENDED<br>TOTAL PRICE                                                                                               |
|----------------------------|---------------------------------|------------------------------------------------------------------------------------|---------|----|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------|
|                            |                                 |                                                                                    | YES     | NO |                                                                                                                                                                                           |                                                                                                                       |
| <b>GROUP<br/>31</b>        | <b>400</b><br>FVP 31AXXHD       | <b>FLEET SERVICES</b><br>Stud Construction<br><br>1000 (CCA)<br>Minimum            | YES     |    | CCA <u>1000</u><br>Reserve Capacity <u>200</u><br><br>\$ <u>79.52</u> each Battery<br><br>\$ <u>16.00</u> Core Charge                                                                     | <del>\$31,808.00</del> Battery Total<br><br>\$ <u>6,400.00</u> Core Charge Total                                      |
| <b>GROUP<br/>31</b>        | <b>43</b><br>FVP 31TXXHD        | <b>FLEET SERVICES</b><br>Post Construction<br><br>1000 (CCA)<br>Minimum            | YES     |    | CCA <u>1000</u><br>Reserve Capacity <u>200</u><br><br>\$ <u>79.52</u> each Battery<br><br>\$ <u>16.00</u> Core Charge                                                                     | <del>\$3419.36</del> Battery Total<br><br>\$ <u>688.00</u> Core Charge Total                                          |
| <b>GROUP<br/>31</b>        | <b>142</b><br>FVP 31TXXHD       | <b>FIRE<br/>MAINTENANCE</b><br>TOP POST<br>CONSTRUCTION<br>730 CCA<br><br>Minimum  | YES     |    | CCA <u>1000</u><br>Reserve Capacity <u>200</u><br><br>\$ <u>79.52</u> each Battery<br>\$ <u>16.00</u> Core Charge<br><br>\$ _____ core charge                                             | <del>\$11,291.84</del> Battery Total<br><br><del>\$2,272.00</del> Core Charge Total<br><br>\$ _____ Core Charge Total |
|                            | <b>133</b><br>FVP 31AXXHD       | <b>FIRE<br/>MAINTENANCE</b><br>Stud Post<br>Construction<br>730 CCA<br><br>Minimum | YES     |    | CCA <u>1000</u><br>Reserve Capacity <u>200</u><br>Post Construction <u>CONSTRUCTION</u><br>Battery Type <u>FVP</u><br><br>\$ <u>79.52</u> each Battery<br><br>\$ <u>16.00</u> core charge | <del>\$10,576.16</del> Battery Total<br><br>\$ <u>2,128.00</u> Core Charge Total                                      |
| <b>GROUP<br/>65</b>        | <b>900</b><br>FVP P65           | <b>FLEET SERVICES</b><br><br>800 CCA<br>Minimum                                    | YES     |    | CCA <u>840</u><br>Reserve Capacity <u>145</u><br>\$ <u>71.41</u> each Battery<br><br>\$ <u>14.00</u> Core Charge                                                                          | <del>\$64,269.00</del> Battery Total<br><br><del>\$12,600.00</del> Core Charge Total                                  |
| <b>GROUP<br/>65</b>        | <b>61</b><br>FVP P65            | <b>FIRE<br/>MAINTENANCE</b><br>800 CCA<br>Minimum                                  | YES     |    | CCA <u>840</u><br>Reserve Capacity <u>145</u><br>\$ <u>71.41</u> each Battery<br><br>\$ <u>14.00</u> Core Charge                                                                          | <del>\$4,356.01</del> Battery Total<br><br>\$ <u>854.00</u> Core Charge Total                                         |

|                     |                       |                                                 |     |  |                                                                                                                            |                                                                           |
|---------------------|-----------------------|-------------------------------------------------|-----|--|----------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------|
| <b>GROUP<br/>75</b> | <b>87</b><br>FVP P75  | <b>FLEET SERVICES</b><br><br>600 CCA<br>Minimum | YES |  | <b>CCA</b> <u>700</u><br><b>Reserve Capacity</b> <u>100</u><br>\$ <u>65.87</u> each Battery<br>\$ <u>14.00</u> Core Charge | \$ <u>5,730.69</u> Battery Total<br>\$ <u>1,218.00</u> Core Charge Total  |
| <b>GROUP<br/>78</b> | <b>210</b><br>FVP P78 | <b>FLEET SERVICES</b><br><br>650 CCA<br>Minimum | YES |  | <b>CCA</b> <u>700</u><br><b>Reserve Capacity</b> <u>100</u><br>\$ <u>66.29</u> each Battery<br>\$ <u>14.00</u> Core Charge | \$ <u>13,920.90</u> Battery Total<br>\$ <u>2,940.00</u> Core Charge Total |

## PRICE PAGE (continued)

| GROUP<br>NUMBER      | ESTIMATED<br>ANNUAL<br>QUANTITY | ITEM-MINIMUM<br>REQUIREMENT                                                           | COMPLY? |    | REQUIREMENTS<br>and<br>UNIT PRICE                                                                                                                                               | EXTENDED<br>TOTAL PRICE                                                                |
|----------------------|---------------------------------|---------------------------------------------------------------------------------------|---------|----|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------|
|                      |                                 |                                                                                       | YES     | NO |                                                                                                                                                                                 |                                                                                        |
| <b>GROUP<br/>4D</b>  | <b>20</b><br>FVP 4DHD           | <b>FLEET SERVICES</b><br><br>1000 CCA<br>Minimum                                      |         | NO | CCA <u>850</u><br>Reserve Capacity <u>300</u><br><br>\$ <u>117.99</u> each Battery<br><br>\$ <u>25.00</u> Core Charge                                                           | <br><br><br>\$ <u>2,359.80</u> Battery Total<br><br>\$ <u>500.00</u> Core Charge Total |
| <b>GROUP<br/>94R</b> | <b>18</b><br>FVP P94R           | <b>FIRE<br/>MAINTENANCE</b><br><br>Top Post<br>Construction<br><br>730 CCA<br>Minimum | YES     |    | CCA <u>800</u><br>Reserve Capacity <u>170</u><br>Post Construction <u>TOP</u><br>Battery Type <u>FVP</u><br><br>\$ <u>78.85</u> each Battery<br><br>\$ <u>14.00</u> core charge | <br><br><br>\$ <u>1,419.30</u> Battery Total<br><br>\$ <u>252.00</u> Core Charge Total |

## PRICE PAGE (*continued*)

| ADDITIONAL REQUIREMENTS- A response must be provided.                                                                                                                                                                                                                                                                                                                                                                                       |                                                                                                                                                                                                         |                                                                                                                                                                                                         |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <p><b>WARRANTY REQUIREMENTS:</b><br/> Warranty should include a free replacement period.<br/> Warranty should include a pro-rated replacement period after the free replacement period has expired.</p>                                                                                                                                                                                                                                     | <p><b>RESPONSE:</b><br/><br/> State the warranty period for each year of a battery.<br/> Year 1 <u>FULL</u><br/> Year 2 <u>NA</u><br/> Year 3 <u>NA</u><br/> Year 4 <u>NA</u><br/> Year 5 <u>NA</u></p> |                                                                                                                                                                                                         |
| VALUE ADDED ITEMS- A response is desired by the City.                                                                                                                                                                                                                                                                                                                                                                                       |                                                                                                                                                                                                         |                                                                                                                                                                                                         |
| <p>The following items are not required for compliance with the base specifications, but are desired by the City.</p> <p>Indicate availability and pricing for each item in the box under the "RESPONSE" column below. Write "N/A" in the box if an item is not offered or available.</p>                                                                                                                                                   |                                                                                                                                                                                                         |                                                                                                                                                                                                         |
| <p><b>LIMITED WARRANTY</b><br/> Savings for purchasing batteries with a one (1) year warranty in place of standard warranty</p> <p><b>NOTE:</b> This is not for a discounted battery, BUT for a discount in price for the batteries referenced above.</p> <p><i>(Not to be confused with a core charge.)</i></p>                                                                                                                            | <p><b>COMPLY?</b><br/> Yes or No</p> <p style="font-size: 1.5em; margin-top: 20px;">YES</p>                                                                                                             | <p><b>RESPONSE:</b><br/> List discounted price per battery group.</p> <p>Group 31 <u>NA</u></p> <p>Group 65 <u>NA</u></p> <p>Group 75 <u>NA</u></p> <p>Group 78 <u>NA</u></p> <p>Group 4D <u>NA</u></p> |
| <p><b>BATTERY BUY BACK</b><br/> The price Contractor is willing to re-purchase, good one (1) year old batteries, back from the City.</p> <p><i>(Not to be confused with a core charge.)</i></p> <p style="font-size: 0.8em;">The battery truck service will rotate stock batteries to ensure stock is less than a year old.</p> <p>Please note: Battery truck service will rotate stock to ensure batteries are not a year old in stock</p> | <p><b>COMPLY?</b><br/> Yes or No</p> <p style="font-size: 1.5em; margin-top: 20px;">NO</p>                                                                                                              | <p><b>RESPONSE:</b><br/> List buy back price per battery group</p> <p>Group 31 <u>NA</u></p> <p>Group 65 <u>NA</u></p> <p>Group 75 <u>NA</u></p> <p>Group 78 <u>NA</u></p> <p>Group 4D <u>NA</u></p>    |

**PRICE LIST: % Discount: 68 % Off List**

**OR \_\_\_\_\_ % Mark Up on Cost List (circle one)**

## PRICE PAGE

**Note: CCA stands for Cold Crank Amperage.**

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| BATTERY<br>GROUP<br>NUMBER | ESTIMATED<br>ANNUAL<br>QUANTITY          | ITEM-MINIMUM<br>REQUIREMENT                                                        | COMPLY? |    | REQUIREMENTS<br>and<br>UNIT PRICE                                                                                                                                                                     | EXTENDED<br>TOTAL PRICE                                                                                         |
|----------------------------|------------------------------------------|------------------------------------------------------------------------------------|---------|----|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------|
|                            |                                          |                                                                                    | YES     | NO |                                                                                                                                                                                                       |                                                                                                                 |
| <b>GROUP<br/>31</b>        | <b>400</b><br><br>MOTORCRAFT<br>BH31XT   | <b>FLEET SERVICES</b><br>Stud Construction<br><br>1000 (CCA)<br>Minimum            |         | NO | CCA <u>900</u><br>Reserve Capacity <u>195</u><br><br>\$ <u>160.93</u> each Battery<br><br>\$ <u>16.00</u> Core Charge                                                                                 | \$ <u>64,372.00</u> Battery Total<br><br>\$ <u>6,400.00</u> Core Charge Total                                   |
| <b>GROUP<br/>31</b>        | <b>43</b><br><br>MOTORCRAFT<br>BH31PXT   | <b>FLEET SERVICES</b><br>Post Construction<br><br>1000 (CCA)<br>Minimum            |         | NO | CCA <u>900</u><br>Reserve Capacity <u>195</u><br><br>\$ <u>139.95</u> each Battery<br><br>\$ <u>16.00</u> Core Charge                                                                                 | \$ <u>5,992.05</u> Battery Total<br><br>\$ <u>688.00</u> Core Charge Total                                      |
| <b>GROUP<br/>31</b>        | <b>142</b><br><br>MOTORCRAFT<br>BH31PXT  | <b>FIRE<br/>MAINTENANCE</b><br>TOP POST<br>CONSTRUCTION<br>730 CCA<br><br>Minimum  |         | NO | CCA <u>900</u><br>Reserve Capacity <u>195</u><br><br>\$ <u>139.95</u> each Battery<br>\$ <u>16.00</u> Core Charge<br><br>\$ _____ core charge                                                         | \$ <u>19,787.70</u> Battery Total<br><br>\$ <u>2,272.00</u> Core Charge Total<br><br>\$ _____ Core Charge Total |
|                            | <b>133</b><br><br>MOTORCRAFT<br>BH31XT   | <b>FIRE<br/>MAINTENANCE</b><br>Stud Post<br>Construction<br>730 CCA<br><br>Minimum |         | NO | CCA <u>900</u><br>Reserve Capacity <u>195</u><br>Post Construction <u>CONSTRUCTION STUD</u><br>Battery Type <u>MOTORCRAFT</u><br><br>\$ <u>160.93</u> each Battery<br><br>\$ <u>16.00</u> core charge | \$ <u>21,403.69</u> Battery Total<br><br>\$ <u>2,128.00</u> Core Charge Total                                   |
| <b>GROUP<br/>65</b>        | <b>900</b><br><br>MOTORCRAFT<br>BXT65850 | <b>FLEET SERVICES</b><br><br>800 CCA<br>Minimum                                    | YES     |    | CCA <u>850</u><br>Reserve Capacity <u>150</u><br>\$ <u>141.28</u> each Battery<br><br>\$ <u>16.00</u> Core Charge                                                                                     | \$ <u>64,269.00</u> Battery Total<br><br>\$ <u>12,600.00</u> Core Charge Total                                  |
| <b>GROUP<br/>65</b>        | <b>61</b><br><br>MOTORCRAFT<br>BXT65850  | <b>FIRE<br/>MAINTENANCE</b><br>800 CCA<br>Minimum                                  | YES     |    | CCA <u>850</u><br>Reserve Capacity <u>150</u><br>\$ <u>141.28</u> each Battery<br><br>\$ <u>16.00</u> Core Charge                                                                                     | \$ <u>8,618.08</u> Battery Total<br><br>\$ <u>976.00</u> Core Charge Total                                      |

|                     |                                   |                                                 |     |  |                                                                                                                             |                                                                                  |
|---------------------|-----------------------------------|-------------------------------------------------|-----|--|-----------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------|
| <b>GROUP<br/>75</b> | <b>87</b><br>MOTORCRAFT<br>BXT75A | <b>FLEET SERVICES</b><br><br>600 CCA<br>Minimum | YES |  | <b>CCA</b> <u>700</u><br><b>Reserve Capacity</b> <u>95</u><br>\$ <u>133.43</u> each Battery<br>\$ <u>16.00</u> Core Charge  | <del>\$11,608.41</del> Battery Total<br><del>\$ 1,392.00</del> Core Charge Total |
| <b>GROUP<br/>78</b> | <b>210</b><br>MOTORCRAFT<br>BXT78 | <b>FLEET SERVICES</b><br><br>650 CCA<br>Minimum | YES |  | <b>CCA</b> <u>800</u><br><b>Reserve Capacity</b> <u>110</u><br>\$ <u>133.43</u> each Battery<br>\$ <u>16.00</u> Core Charge | <del>\$28,020.30</del> Battery Total<br><del>\$ 3,360.00</del> Core Charge Total |

## PRICE PAGE (continued)

| GROUP<br>NUMBER      | ESTIMATED<br>ANNUAL<br>QUANTITY        | ITEM-MINIMUM<br>REQUIREMENT                                                           | COMPLY? |    | REQUIREMENTS<br>and<br>UNIT PRICE                                                                                                                                                       | EXTENDED<br>TOTAL PRICE                                                    |
|----------------------|----------------------------------------|---------------------------------------------------------------------------------------|---------|----|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------|
|                      |                                        |                                                                                       | YES     | NO |                                                                                                                                                                                         |                                                                            |
| <b>GROUP<br/>4D</b>  | <b>20</b><br>MOTORCRAFT<br>BH4DW       | <b>FLEET SERVICES</b><br><br>1000 CCA<br>Minimum                                      | YES     |    | CCA <u>1000</u><br>Reserve Capacity <u>295</u><br><br>\$ <u>206.08</u> each Battery<br><br>\$ <u>25.00</u> Core Charge                                                                  | \$ <u>4,121.60</u> Battery Total<br><br>\$ <u>500.00</u> Core Charge Total |
| <b>GROUP<br/>94R</b> | <b>18</b><br>MOTORCRAFT<br>BXT94RH7730 | <b>FIRE<br/>MAINTENANCE</b><br><br>Top Post<br>Construction<br><br>730 CCA<br>Minimum | YES     |    | CCA <u>730</u><br>Reserve Capacity <u>140</u><br>Post Construction <u>TOP</u><br>Battery Type <u>MOTORCRAFT</u><br><br>\$ <u>133.43</u> each Battery<br><br>\$ <u>16.00</u> core charge | \$ <u>2,401.74</u> Battery Total<br><br>\$ <u>288.00</u> Core Charge Total |

## PRICE PAGE (*continued*)

| ADDITIONAL REQUIREMENTS- A response must be provided.                                                                                                                                                                                                                                                                                                                                                                            |                                                                                                                                                                                                                                    |                                                                                                                                                                                                                             |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <p><b>WARRANTY REQUIREMENTS:</b><br/> Warranty should include a free replacement period.<br/> Warranty should include a pro-rated replacement period after the free replacement period has expired.</p> <p style="text-align: center;">Please see attached manufacturer warranty</p>                                                                                                                                             | <p><b>RESPONSE:</b></p> <p>State the warranty period for each year of a battery.</p> <p>Year 1 <u>  FULL  </u></p> <p>Year 2 <u>  NA  </u></p> <p>Year 3 <u>  NA  </u></p> <p>Year 4 <u>  NA  </u></p> <p>Year 5 <u>  NA  </u></p> |                                                                                                                                                                                                                             |
| VALUE ADDED ITEMS- A response is desired by the City.                                                                                                                                                                                                                                                                                                                                                                            |                                                                                                                                                                                                                                    |                                                                                                                                                                                                                             |
| <p>The following items are not required for compliance with the base specifications, but are desired by the City.</p> <p>Indicate availability and pricing for each item in the box under the "RESPONSE" column below. Write "N/A" in the box if an item is not offered or available.</p>                                                                                                                                        |                                                                                                                                                                                                                                    |                                                                                                                                                                                                                             |
| <p><b>LIMITED WARRANTY</b><br/> Savings for purchasing batteries with a one (1) year warranty in place of standard warranty</p> <p><b>NOTE:</b> This is not for a discounted battery, BUT for a discount in price for the batteries referenced above.</p> <p><i>(Not to be confused with a core charge.)</i></p>                                                                                                                 | <p><b>COMPLY?</b><br/> Yes or No</p><br><br><br><br><br><br><br><br><br><br><br><p><b>YES</b></p>                                                                                                                                  | <p><b>RESPONSE:</b><br/> List discounted price per battery group.</p> <p>Group 31 <u>  1%  </u></p> <p>Group 65 <u>  1%  </u></p> <p>Group 75 <u>  1%  </u></p> <p>Group 78 <u>  1%  </u></p> <p>Group 4D <u>  1%  </u></p> |
| <p><b>BATTERY BUY BACK</b><br/> The price Contractor is willing to re-purchase, good one (1) year old batteries, back from the City.</p> <p><i>(Not to be confused with a core charge.)</i></p> <p><small>The battery truck service will rotate stock batteries to ensure stock is less than a year old.</small></p> <p>Please note: Battery truck service will rotate stock to ensure batteries are not a year old in stock</p> | <p><b>COMPLY?</b><br/> Yes or No</p><br><br><br><br><br><br><br><br><br><br><br><p><b>NO</b></p>                                                                                                                                   | <p><b>RESPONSE:</b><br/> List buy back price per battery group</p> <p>Group 31 <u>  NA  </u></p> <p>Group 65 <u>  NA  </u></p> <p>Group 75 <u>  NA  </u></p> <p>Group 78 <u>  NA  </u></p> <p>Group 4D <u>  NA  </u></p>    |

**PRICE LIST: % Discount:**   18   % Off List

**OR**            % Mark Up on Cost List (circle one)