

Category 2: Identity and Access Management (IAM) Solutions

Core Pricing

Item	Base Price	Discount %	Price
We are an authorized reseller of solutions from several vendors but cannot offer direct pricing without a quote from the software vendor based on specific customer and customer requirements. We provide all related services			
Privileged Access Management (PAM) Solution	\$ -		\$ -
Annual Maintenance For PAM Solution	\$ -		\$ -
Passwordless Authentication Solution	\$ -		\$ -
Annual Maintenance For Passwordless Authentication Solution	\$ -		\$ -
Adaptive Access Controls Solution	\$ -		\$ -
Annual Maintenance For Adaptive Access Controls	\$ -		\$ -
GRAND TOTAL			\$ -
Service	Hourly Rate		
IAM Solution Consulting Services			
Director	\$		320.00
Sr. Manager	\$		290.00
Sr. Architect	\$		290.00
Manager	\$		260.00
Architect	\$		260.00
Sr. Consultant	\$		230.00
Consultant	\$		200.00
GRAND TOTAL	\$		-

Extended National Pricing

Manufacturer Product	Description/ Specification	Pricing
NOT APPLICABLE		

Service	Description	Hourly Rate	# of Employees	Total Price
All services below offered and priced on a time and materials based on the core rate schedule. Fixed fee deliverable and subscription pricing available for certain services upon request. Actual pricing will vary based on project scope and complexity.				
IAM Advisory - Full	Identity Governance & Administration (IGA) Access Management (AM) Privileged Access Management (PAM) Zero Trust (ZT)	See core rate schedule		
	Maturity analysis Current and Future State IAM Road Map Vendor recommendations Operational Support Business enablement opportunities	(\$70K to \$150K for 4 to 12 weeks)		
IAM Advisory - Focus	Deep dive in a specific area PAM, IGA, or AM focus	See core rate schedule		
	Maturity analysis Current and Future State IAM Road Map Vendor recommendations Operational Support Business enablement opportunities	(\$50K to \$125K for 4 to 12 weeks)		

IAM Advisory - Custom	Guidance on specific IAM areas where help is needed RBAC IAM Governance IAM Program Management IAM Policy Zero Trust Cloud Infrastructure Entitlements Management (CIEM) Customer IAM (CIAM) Identity Director as a Service Advisory refresh/recharge	See core rate schedule (\$50K to \$150K for 4 to 12 weeks)
IGA Phase 0	Application Status and Onboarding Prioritization IAM Program Communications Plan Business Process Diagram Business Requirements Document Effort Estimate Deliverable Tracking Document	See core rate schedule (\$80K to \$120K for ~5 weeks)
IGA Role Governance	Education on Role Base Access Control Best practices Implementation Guidance	See core rate schedule (\$15K to \$35K for ~5 weeks)
IGA Expert Overlay	Application Inventory & Analysis Authoritative Source Requirements Target System Requirements Business Requirements Role Definition Configuration Access Certification Campaigns Testing Support Documentation Knowledge Transfer Deployment and Go-Live Guidance and Support	See core rate schedule (\$240K to \$550K for ~1 year)
IGA ISC QuickStart	High Level Plan Authoritative Source Configuration Target Applications Configuration High Level architecture diagram ITSM Integration Configuration (as applicable) Unit test cases documentation Documentation of pertinent configurations Unit testing of the configurations Knowledge transfer sessions Go-Live support	See core rate schedule (\$80K to \$150K for ~10 weeks)
IGA Saviynt Workday QuickStart	Deployment steps for connected systems Nonproduction Saviynt EIC tenant configured integrations with all in-scope systems	See core rate schedule (\$15K to \$22.5K for ~1 week)
PAM Core Solution	Gain visibility of Admin account privileges and DevOps secrets across the estate Automate repeatable privileged tasks that increase risk Enable frictionless access to privileged credentials and secrets Empower users with easy-to-use customization tools Meet and prove compliance with increasingly complex regulations Leverage deployment flexibility	See core rate schedule (\$20K to \$65K)
PAM EPM Solution	Enforce least privilege dynamically with just-in-time privilege elevation Centrally manage zero trust security controls to protect against external and internal threats Achieve compliance and meet cyber insurance requirements Reduce attack surface to protect against malware, ransomware, and identity-based attacks Reduce IT workload and enhance operational efficiency Deploy quickly and easily, for fast time-to-value	See core rate schedule (\$18K to \$35K)

PAM Vendor Solution	Create VPN-less, secure, granular access for users to technical resources Provide simple, fast, and secure remote access for vendors and third-parties Empower developers and technical staff to securely access cloud resources Gain full oversight of all access session activity and capture detailed session data Meet and easily prove compliance with increasingly complex industry regulations	See core rate schedule (\$10K to \$30K)
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